



County Hall Strathcona
County

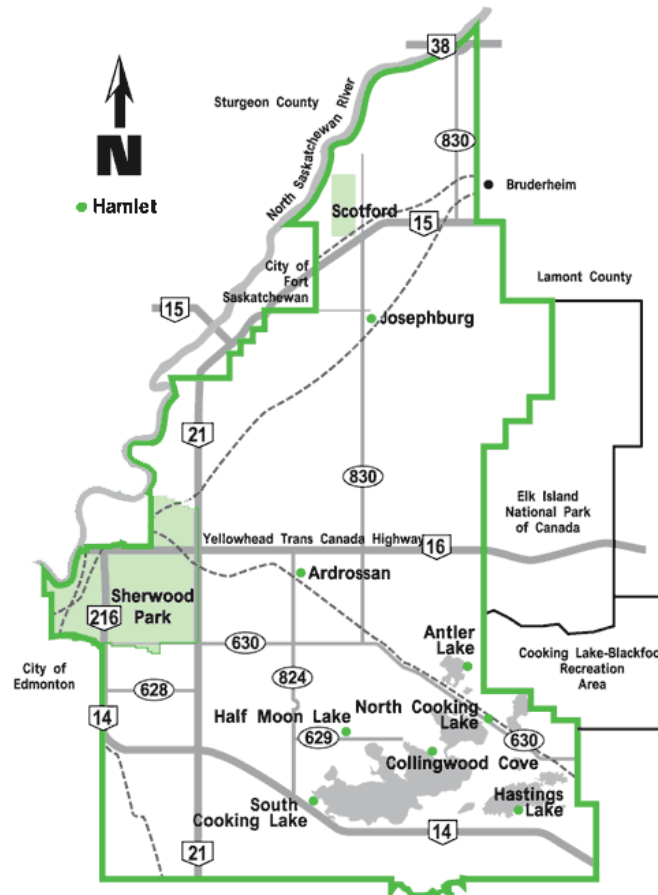
County



Strathcona County - Background

- Third largest municipality in Alberta
- Made up of the urban area of Sherwood Park surrounded by a large adjacent rural area of country residential acreages, farms and smaller hamlets.
- Total population: 86,745
 - Urban: 60,299
 - Rural: 26,446
- Home to Canada's largest oil refining complex and North America's third largest petrochemical complex
- \$10.7 billion in major projects announced, under construction and recently completed
- 1200 employees
- 23 remote sites

Strathcona County Map





Systems

- J.D. Edwards World customer since 1992
 - Currently on A7.3 Cum 15, 350 users
- Business Functions Supported by JDE:
 - GL
 - A/P
 - Human Resources
 - Payroll
 - Purchasing
 - Inventory
 - Work Orders
 - Job Costing
 - Plant & Equipment Maintenance



Other Applications

- Novell GroupWise for Email
- Bellamy
 - Taxation
 - Utility Billing
 - Animal Licensing
 - Cash Receipting
 - A/R
- Approximately 120 varied business applications



Why Business Objects?

- ❑ Crystal Reports already in use within some of our applications.
- ❑ Crystal Reports is compatible with future Data Warehouse plans
- ❑ Crystal Enterprise Server delivers same reports to Web
- ❑ Stable product, good reputation & experience
- ❑ Value and scalability of Business Objects solutions
- ❑ Preferred Strategies is a Business Objects partner offering solutions tailored to JDE
 - Templates (Launchers) for JDE
 - Crystal Reports training tailored to JDE
 - Outstanding support



Project Goals become Business Benefits

- Reduce time required to close month end
 - Simplify generating reports
 - Ease of distribution of reports
 - Facilitates results analysis
- Broaden appropriate access to reports (web)
 - Web access securely
- Maintain control of report generation
 - Standard report formats
 - Consistency and accuracy
- Reduce user support requests
 - Drill-down capability eliminates requests for ‘more detailed’ reports



Key Objectives – Gain ability to...

- Have reports that utilize a drill down method to details
- Maintain a secure distribution in a web environment
- Distribute reports across the web



Project Time Line

- Preferred Strategies Initial Consultations
 - September 2004
- Acquired Preferred Strategies Launcher Kit
 - November 2004
- Crystal Server acquired
 - June 2006
- Crystal Server installed
 - July 2006
- To date over 450 reports available via the web



Example Departmental Reporting – Before Crystal

- Departmental expenses (monthly)....
 - Corporate summary
 - 6 Divisions
 - 23 Departments
- Generated with FASTR
- No drill down into details
- Approximately 5 person hours per month

Example Departmental Reporting – After Crystal

- Run one report, simply specifying date range
- Notify users via email
 - User can drill down into details on any category
 - General Ledger
 - A/P
 - Payroll
 - Purchasing
 - Work Orders
 - Address Book
- **Less than 10 minutes monthly**
- **This represents an ongoing savings to the Corporation of 10 person days per year!**



Example of Statutory Holiday Reporting – Before Crystal

- ❑ Eligibility for Stat Holiday pay for approximately 450 part time employees follows complex set of rules
- ❑ 12 Stat Holidays per year
- ❑ Extract time card records into Excel
- ❑ Manipulate data to determine eligibility and amount
- ❑ One person in Payroll for approximately 3 person days per Stat Holiday



Example of Statutory Holiday Reporting – After Crystal

- Run one report, specifying date range
- **Less than 2 minutes per Statutory Holiday**
- **This represents an ongoing savings to the Corporation of 36 person days per year!**



Example Council Budget Reporting – Before Crystal

- Run FASTR reports
- Import reports into Excel
 - Modify font
 - Add logo
- Two people from Finance for 2 weeks



Example Council Budget Reporting – After Crystal

- Run 4 reports
- Print and insert into Council binders
- **Less than 30 minutes each year**

- **This represents an ongoing savings to the Corporation of 20 person days per year!**

From a Frog.....

83500
07BUDGET
0300_ETB

Strathcona County
Municipal Summary
2007 Operating Budget
Summary

10/05/0
11:43:1

DESCRIPTION	2007 Draft BUDGET	2006 BUDGET	VARIANCE \$	VARIANCE %	ACTUALS Sept '05 - Aug '06	VARIANCE	VARIANCE
REVENUES							
Municipal Purpose Property Taxes	92,416,093	87,779,832	4,636,261	<5>	87,447,907	<4,968,186>	6
Government Grants	6,954,873	7,371,790	<416,917>	6	10,029,490	3,074,617	<31
Municipal User Fees and Charges	24,367,669	22,462,279	1,905,390	<8>	24,586,204	218,535	<1
Penalties and Fines	3,614,050	3,103,200	510,850	<16>	3,928,562	314,512	<8
Investment Income	2,226,248	1,540,190	1,386,058	<90>	3,162,794	236,546	<7
Other Revenues	2,102,898	3,079,704	<976,806>	32	6,958,587	4,855,689	<70
TOTAL REVENUES	132,381,831	125,336,995	7,044,836	<6>	136,113,544	3,731,713	<3
EXPENDITURES							
Salaries and Wages	52,406,629	45,852,508	6,554,121	14	45,551,231	<6,855,398>	<15
Employee Benefits	8,630,167	7,838,106	792,061	10	7,023,658	<1,606,509>	<23
Business Expenses	729,994	689,780	40,214	6	611,226	<118,768>	<19
Training and Development	1,499,742	1,281,248	218,494	17	1,104,861	<394,881>	<36
Advertising, Printing and Distribution	1,266,519	1,311,386	<44,867>	<3>	1,196,832	<69,687>	<6
Professional Services	2,364,404	1,929,746	434,658	23	1,589,480	<774,924>	<49
Insurance	1,461,053	1,443,589	17,464	1	1,097,413	<363,640>	<33
Rentals and Leases	1,636,678	1,426,154	210,524	15	1,392,129	<244,549>	<18
Contracted Services	21,372,916	19,296,270	2,076,646	11	19,098,611	<2,274,305>	<12
Supplies and Materials	12,607,909	10,561,739	2,046,170	19	8,409,694	<4,198,215>	<50
Repairs and Maintenance	1,967,979	1,719,032	248,947	14	1,634,179	<333,800>	<20
Equipment Purchases	1,769,762	1,595,682	174,080	11	1,147,539	<622,223>	<54
Utilities	5,896,018	4,605,363	1,290,655	28	4,251,309	<1,644,709>	<39
Telecommunications	473,895	497,889	<23,994>	<5>	400,719	<73,176>	<18
Interest on Debt	3,259,142	3,160,399	98,743	3	3,201,837	<57,305>	<2
Grants and Requisitions	1,207,550	1,112,799	94,751	9	2,154,376	946,826	44
Interprogram	<2,958,743>	<2,576,908>	<381,835>	15	<979,012>	1,979,731	<202
Other Expenses	1,660,825	498,668	1,162,157	233	2,197,637	536,812	24
TOTAL EXPENDITURES	117,252,439	102,243,450	15,008,989	15	101,083,719	<16,168,720>	<16
NET REVENUES / (EXPENDITURES)	15,129,392	23,093,545	<7,964,153>	34	35,029,825	19,900,433	<57
INTERFUND TRANSFERS:							
From Capital Fund	1,671,476	1,642,523	28,953	<2>	1,356,472	<315,004>	23
From Reserve Fund	3,095,863	2,741,395	354,468	<13>	7,133,219	4,037,356	<57
To Capital Fund	<13,032,138>	<10,776,966>	<2,255,172>	<21>	<12,126,458>	9,905,680	7
To Reserve Fund	<11,545,032>	<9,750,143>	<1,794,889>	<18>	<21,036,105>	<9,491,073>	<45
Capital Leases Repaid	<1,366,500>	<1,364,277>	<2,223>	0	<844,343>	522,157	62
Long-Term Debt Repaid	<4,822,832>	<5,586,077>	763,245	14	<4,674,802>	148,030	3
CHANGE IN FUND BALANCE	<10,869,771>	0	<10,869,771>	0	4,837,808	15,707,579	<325
Surplus	0	0	0	0	<50,011>	<50,011>	<100

To a Prince....



2007 Budget Municipal Summary

	2007 Draft Budget	2006 Restated Budget	Variance \$	Variance %	Actuals Sept 2005 - Aug 2006	Variance \$	Variance %
Revenue							
Municipal Property Taxes	92,416,093	87,779,832	4,636,261	5 %	87,447,907	4,968,186	6 %
Government Grants	6,954,873	7,371,790	(416,917)	(6)%	10,029,490	(3,074,617)	(31)%
Utility User Fees & Charges	0	0	0	- %	0	0	- %
Municipal User Fees & Charges	24,367,669	22,462,279	1,905,390	8 %	24,586,410	(218,741)	(1)%
Penalties and Fines	3,614,050	3,103,200	510,850	16 %	3,928,561	(314,511)	(8)%
Investment Income	2,926,248	1,540,190	1,386,058	90 %	3,162,793	(236,545)	(7)%
Other Revenues	2,102,898	3,079,704	(976,806)	(32)%	7,054,915	(4,952,017)	(70)%
Total Revenue	132,381,831	125,336,995	7,044,836	6 %	136,210,076	(3,828,245)	(3)%
Expenditures							
Salaries & Wages	52,406,629	45,852,508	6,554,121	14 %	45,641,297	6,765,332	15 %
Employee Benefits	8,630,167	7,838,106	792,061	10 %	7,028,870	1,601,297	23 %
Business Expenses	729,994	689,780	40,214	6 %	611,226	118,768	19 %
Training & Development	1,499,742	1,281,248	218,494	17 %	1,104,862	394,880	36 %
Advertising & Printing	1,266,519	1,311,386	(44,867)	(3)%	1,197,383	69,136	6 %
Professional Services	2,364,404	1,929,746	434,658	23 %	1,589,480	774,924	49 %
Insurance	1,461,053	1,443,589	17,464	1 %	1,097,412	363,641	33 %
Rentals & Leases	1,636,678	1,426,154	210,524	15 %	1,392,129	244,549	18 %
Contracted Services	21,372,916	19,296,270	2,076,646	11 %	19,098,611	2,274,305	12 %
Supplies & Materials	12,607,909	10,561,739	2,046,170	19 %	8,409,693	4,198,216	50 %
Repairs & Maintenance	1,967,979	1,719,032	248,947	14 %	1,634,179	333,800	20 %
Equipment Purchases	1,769,762	1,595,682	174,080	11 %	1,147,539	622,223	54 %
Utilities	5,896,018	4,605,363	1,290,655	28 %	4,251,310	1,644,708	39 %
Telecommunications	473,895	497,889	(23,994)	(5)%	400,719	73,176	18 %
Interest on Debt	3,259,142	3,160,399	98,743	3 %	3,201,837	57,305	2 %
Grants & Requisitions	1,207,550	1,112,799	94,751	9 %	2,154,376	(946,826)	(44)%
Interprogram	(2,958,743)	(2,576,908)	(381,835)	15 %	(979,012)	(1,979,731)	202 %
Other Expenses	1,660,825	498,668	1,162,157	233 %	2,197,637	(536,812)	(24)%
Fixed Asset Expenses	0	0	0	- %	0	0	- %
Total Expenditures	117,252,439	102,243,450	15,008,989	15 %	101,179,546	16,072,893	16 %
Net Revenues/(Expenditures)	15,129,392	23,093,545	7,964,153	(34)%	35,030,529	(19,901,137)	(57)%
Interfund Transfers							
Transfer to Reserves	0	0	0	- %	0	0	- %



Business Pay Back...

- Users are able to access reports easily via the web
- Consistent content and format
- **In the last two years we have been able to use the power of Crystal Reports to save in excess of 350 person days that can be used to perform other tasks!!!**



Lessons Learned

- A good partner knowledgeable in Crystal applied with JDE will smooth out your start
 - Preferred Strategies was key to our quick go live

- Plan for some consulting time as you look at complex drill downs and security

- Don't skimp on training

Thank You!

